Who Helps a Farmer Grow a Christmas Tree - Career Cards and Teacher Key

Accountant keeps, inspects, and helps with financial records like paying taxes

Real Estate Agent sells buildings and land for clients

Banker manages accounts and loans money for purchase of equipment as well as repairs on a farm

Nursery manager orders a variety of trees and sells young trees to farmer for replanting each year

Herbicide specialist helps farmer control noxious weeds through careful, precise application of herbicide

Integrated pest management monitors for unwanted and treats accordingly with insecticides

Fertilizer salesperson works with many companies to get good prices on the right types of fertilizer

Chemical representative keeps farmer updated on any changes in chemical applications

<u>Irrigation Specialist</u> responsible for the sales, programming, operating and maintenance of irrigation systems to help produce a more beautiful crop. Provide system recommendations to fit the needs of the farmer

Fuel salesman supplies fuel in bulk (large) quantities for the farmer to run equipment

Cooperative manager facilitates good deals for a large group of farmers, increases purchase power

Machinery dealer helps farmer purchase, maintain, and repair equipment (tractors) used on the farm

Local welder builds and repairs metal carts used for hauling trees as repairing implements

Agronomist plant scientist who evaluates soil and growing conditions to help improve crops

<u>Seasonal laborer</u> employees of the farm who help with the physical duties of cutting and selling trees, Helps customers select a tree, loads the tree on carts, shakes out the old needles, trim the trunk and drills holes for the tree stand net wrap the tree measure the tree, deliver to tree to vehicle, invites customer to return next year

Marketing specialist helps farmer decide what species of trees to sell as well as help with advertising

Tech Support assists the farmer when using computers for records, ordering supplies, or advertising

<u>Cashier</u> takes payment for trees, runs a cash register or digital device, manages cash and credit card sales, keeps records of each sale

<u>Internet provider</u> connects farmer to customers and suppliers through the world wide web **Electrician** manages the lighting needs for farm and out buildings as well as computers and devices Accountant

Real Estate
Agent

Banker

Nursery Manager

Herbicide Specialist

Integrated
Pest
Manager

Fertilizer Salesperson

Chemical representative

Irrigation Specialist

Fuel Salesman

Cooperative Manager

Machinery Dealer

Local Welder

Agronomist

Seasonal Laborer

Marketing Specialist Technical Support

Cashier

Internet Provider

Electrician

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connects farmer to customers and suppliers through the world wide web





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