

This is a real Crop Manager job description from Summit Agricultural Group in Alden, Iowa.

ROW CROP MANAGER

Summit Agricultural Group in Alden, Iowa

\$75,000 - \$100,000

General Description:

A row crop manager would be responsible for managing 13,000+ acres of corn and soybeans and leading a team of up to eight employees. This position would guide the overall success of the row crop department.

Essential Job Functions and Responsibilities:

- Update budgets annually, including direct and indirect costs for crop production.
- Perform cost control functions throughout the year to ensure the row crop department adheres to the established budget.
- Make proposals for needed capital expenditures and procure approved proposals.
- Develop annual cropping plans.
- Plan, purchase, and receive all seed, fertilizer, and chemicals annually.
- Responsible for planting, crop protection applications, fertilization, and harvesting all Summit Agricultural Groups crops.
- Oversee proper conditioning and storage of grain harvested.
- Manage outside vendors that provide services to the row crop department.
- Responsible for analysis of crop production metrics and financial information to drive improved decision-making.
- Propose and manage land improvement projects on land where Summit Agricultural Group operates.
- Provide direction to row crop team lead for maintenance and repair strategies on row crop equipment.
- Maintain relationships with existing key business partners and associates and develop new relationships that promote growth and continuous improvement of the row crop department.
- Train new employees in standard operating procedures.
- Operate row crop equipment when needed.
- Other duties as assigned by the manager.

Supervisory Responsibilities:

This position directly supervises full-time, part-time, seasonal, and mid-level employees to execute the goals of the Row Crop Department.

- Coordinates with human resources to respond to employee concerns or complaints.
- Conducts performance evaluations that are timely and constructive.
- Assists with reviewing applications, interviews, and the offering process to maintain staffing levels.

Education/Experience:

- Bachelor's degree and/or any equivalent combination of education and experience that provides the required knowledge, skills, and abilities.
- 3+ years of experience in large-scale agricultural production.
- Ability to think critically about the row crop department and build a business vision for future sustainability and growth.
- Adapt to quickly changing environments and challenging circumstances while leveraging employee talent and company resources.
- This person must have exceptional organizational skills and the ability to prioritize and multi-task while presenting the company professionally.
- Basic knowledge of Microsoft Office, specifically Excel.
- Class A CDL preferred, but not required.

Work Environment:

This position will require tasks performed outside in all weather conditions with corn/bean debris and dust exposure. This position will require some tasks to be performed within an office setting.

Physicality Requirements:

- Repetitive movements such as bending, lifting, reaching, and standing on hard services for extended periods and different hand movements to complete tasks.
- The ability to stand, walk, sit, and use both hands to utilize tools and controls and climb stairs.
- The ability to lift or move up to 10 pounds and occasionally lift or move up to 50 pounds.
- Must be able to drive a vehicle for extended periods.
- Must be able to sit for extended periods of time and to maintain focus on projects such as computer screens or detailed paperwork.